The Maryland Head Start Association
2012 Early Childhood Education
Fall Networking Institute

The Early Childhood Education and School Readiness Picture

They say a picture is worth a thousand words and can sometimes convey a story in that one image; and when you string together a series of pictures, you can tell an even more complete story.

For the fourth year, through its Fall Networking Institute, the MHSA seeks to bring together educators and stakeholders, partners and policy makers, practitioners and researchers in the fields of Early Childhood Education and School Readiness to share and bring together their "pictures" and create an even better story of collaboration, partnership, leadership and innovation.

A Collaborative Team Approach to Learning and Positive Child Outcomes

The theme for this year's Fall Networking Institute is ***Teaming for Success!: Great Teams for Great Outcomes.*** The MHSA seeks presenters and partners who can share their knowledge and expertise in the areas of collaborative teaching, peer learning, working in partnership with parents, pooling resources, general teaming building and more!

REGISTRATION BOOKLET

Look Inside For:

Workshop Schedule

Hotel & Registration Information

Vendor and Sponsorship Information

Conference Schedule

Collaborative Teaming for Success!: Great Teams for Great Outcomes.

MHSA

Maryland Head Start Association

November 14-16, 2012

Conference Location

Turf Valley Hotel
27OO Turf Valley Road
Ellicott City, MD 21042

www.md-hsa.org

MHSA
Maryland Head Start Association

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Leadership

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Ricardo Smith, Budget & Finance Manager, PG Co PS HS
Ayesha Clatterbuck, Family Services Mentor Coach, Y Baltimore
Sandra Fields, Admin. Services Specialist, HS of Washington Co.
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Autumn Ramsey, Parent, Garrett County CAC HS
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Amy Sims, Friend of Head Start, Former HS Parent
Andrea Bucci, Friend of Head Start, Community Member
Larry Smith, Friend of Head Start, Community Member
Yvonne Bellamy, Friend of Head Start, Former HS Staff

TTA/Conference Planning Committee

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Laura Barbee-Matthews – PG Co PS Head Start
Patsy Mundell – AACCAA Head Start
Anabella Speck -- AACCAA Head Start
Faith Miller – Maryland Family Network, EHS
Helma Irving – Family Services Inc., EHS
Tresa Hanna -- MSDE
Rita Kenney -- PG Co PS Head Start
Laurie Moran – MD HS TTA Network
Angela Card -- MD HS TTA Network
Liana Vega-Hernandez -- MD HS TTA Network
Evelyn English – Friend of Head Start

The Board and TTA Committee of the MHSA cordially invites you to attend the 4th Annual Early Childhood Education Fall Networking Institute

For the fourth year, the Maryland Head Start Association seeks to bring together Early Childhood Education professionals for two days of learning, networking and planning.

In previous years, we focused mostly on those within the Head Start community and just some of our partners. With the third year, we reached out more to our community partners and fellow ECE professionals. In keeping with that goal of greater interaction, collaboration and teamwork, our theme for the 2012 Fall Networking Institute is ***Collaborative Teaming for Success!: Great Teams for Great Outcomes.***

We extend an invitation to ***all*** of our partners across the state: child care centers, Judy Centers, public schools, Pre-K programs, family child care providers, infants and toddler programs, colleges and universities, other member associations and of course our own MHSA members. **If you touch the lives of pregnant women and children from birth to five years old, you should attend this event.**

The Registration Booklet

This booklet provides you with a wealth of information about the planned conference. In addition to the schedule and the slate of workshop to be offered, you will find information about various ways you can participate in and support this conference.

Included in this booklet are copies of several forms. We ask that you use these as ***reference resources only*** and go online to the MHSA website (www.md-hsa.org) to download the fill-able pdf versions of the forms.

Our conference logistics partner is Owens Burton Consulting. Many payments for items like registration, advertisements and vendor tables may be paid for through the Owens Burton Consulting store at http://store.owensburton.com

Should you have any questions about the conference, or wish to join the Committee, please feel free to contact Nadine Owens Burton, the Acting Executive Director of the Maryland Head Start Association at nburton@owensburton.net

Thank you and we look forward to seeing you in Ellicott City in November.

Maryland Head Start Association

The purpose of the Maryland Head Start Association (MHSA) is to represent, promote and serve as an advocate for the parents, staff, administrators and friends of the Maryland Head Start programs at the state, regional, and national levels. MHSA establishes community partnerships to promote the access of all children and families to early learning opportunities and community services that are responsive to their needs. In addition, MHSA coordinates activities and implements an effective communication system between the Maryland Head Start Collaboration Office, the Region III Office, the Region III Head Start Association, the T&TA Network and the greater Early Childhood Education & Development community.

2012 Member Organizations

Anne Arundel County Community Action Agency Inc. Head Start & Early Head Start

Associated Catholic Charities Head Start of Carroll County

Baltimore City Head Start Programs

Caroline County BOE – Early Head Start

Cecil Community College Early Head Start

Community Action Council of Howard County Head Start

Dorchester County Early Head Start

Emily Price Jones – Y of Baltimore Head Start

Family Services, Inc. Early Head Start

YMCA of Frederick County Head Start

Maryland Family Network, Inc.

Garrett County Community Action Committee Head Start

Head Start of Washington County

Kennedy Krieger Institute - Southeast Baltimore Early Head Start Program

Martin Luther King, Jr. / Johns Hopkins Hospital Early Head Start

Maryland Rural Development Corporation Head Start

Montgomery County Community Action Agency Head Start

Prince George's County Public Schools Head Start

Reginald S. Lourie Center Early Head Start

Southern Maryland Tri-County Community Action Committee, Inc. Head Start

St. Bernardine's Head Start

St. Jerome's Head Start

St. Vincent De Paul Head Start

Talbot County Family Support Center Early Head Start

Umoja Head Start Academy

Union Baptist - Harvey Johnson Head Start

Y Baltimore County Head Start

Thursday

Carlton Reed

"Inspired for Optimum Team Performance"

Friday

Jan McInnis

“Finding the Funny in Change”

We Have Two Great Keynote Speakers!

Thursday and Friday of the Fall Networking Institute begins with a dynamic and inspiring keynote address. We are pleased to have Carlton Reed and Jan McInnis bring their special skills to help us kick off each day. Then join them again later, as each will continue their educating with an offering during our breakout sessions. See the workshop schedule for a description of their sessions.

2012
Conference Schedule

Wednesday – November 14, 2012

Pre Conference Date

8:00 AM to 9:00 AM	Registration Check-in Continental Breakfast (Visit Vendors)
9:00 AM to 12 noon	Pre Conference Workshops
12:00 Noon to 1:00 PM	Lunch & Networking
1:00 PM to 3:00 PM	MHSA General Meeting
3:00 PM to 5:00 PM	*MHSA Board Meeting*

Dinner on Your Own

Thursday – November 15, 2012

8:00 AM to 9:00 AM	Registration Check-in Continental Breakfast (Visit Vendors)
9:00 AM to 9:15 AM	Welcome and Introductions
9:15 AM to 10:15 AM	Opening Presentation
10:15 AM to 10:30 PM	*Transition*
10:30 AM to 12 noon	Workshop Session 1A
12:00 Noon to 12:45 PM	Lunch & Networking (Visit Vendors)
12:45 PM to 1:00 PM	*Transition*
1:00 PM to 2:30 PM	Workshop Session 1B
2:30 PM to 2:45 PM	*Transition*
2:45 PM to 4:15 PM	Workshop Session 1C
4:15 PM to 4:30 PM	Wrap-up and Evaluations
4:30 PM to 6:30 PM	*Networking Reception*
6:30 PM	*Dinner on Your Own*

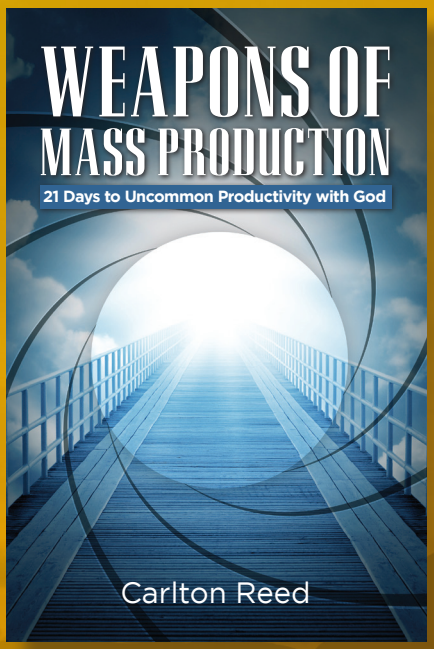
Friday – November 16, 2012

8:00 AM to 9:00 AM	Registration Check-in Continental Breakfast
9:15 AM to 10:15 AM	Opening Presentation
10:15 AM to 10:30 PM	*Transition*
10:30 AM to 12 noon	Workshop Session 2A
12:00 Noon to 12:45 PM	Lunch & Networking (Visit Vendors)
12:45 PM to 1:00 PM	*Transition*
1:00 PM to 2:30 PM	Workshop Session 2B
2:30 PM to 3:00 PM	Afternoon Snack Break & Transition
3:00 PM to 4:30 PM	Workshop Session 2C
4:30 PM to 5:00 PM	Wrap-up and Evaluations

Depart for Home

Carlton Reed

For over a decade, Carlton Reed has been in the field of professional training and personal development. Having overcome early challenges with stuttering and self confidence, Carlton now speaks internationally to organizations and churches on a wide range of business topics. Armed with the belief that "our BEST is yet to come," Carlton speaks with enthusiasm and excitement.



Carlton Reed® Seminars

After fourteen years in the field of sales and customer service management, he embarked upon a career in professional training and motivational speaking. Since then, thousands have been impacted by his unique brand of inspirational-styled training. As a certified trainer with Fred Pryor Seminars and CareerTrack, Carlton received awards for his training excellence in consistently exceeding clients'expectations. He later became a featured speaker with National Seminars/ Rockhurst University. Carlton is the founder and CEO of Great Expectations Seminars, Inc., a company whose mission is to empower individuals to take inventory of their lives and maximize their potential by providing a seminar experience that is inspirational, dynamic, interactive, and unforgetable. People leave his seminars, not only excited about their jobs, but their lives, as well.

With an emphais on expectations, his personal motto is ***"This day is about as great as you expect that it will be!"*** Carlton's list of clients served include: the United States Marine Corps, Verizon Wireless, the U. S. Department of Homeland Security, the University of Alabama, and the Washington Post, to name a few. Most recently, he authored the groundbreaking new book, *Weapons of Mass Production, 21 Days to Uncommon Productivity with God*. Carlton has been featured guest on Trinity Broadcasting Network's *Praise the Lord* program, and has also appeared on WATL's program, *Atlanta Live*. Specializing in inspiration and leadership, Carlton's passion is to inspire people to take inventory of their lives as Sons and daughters of God, and live lives that are **legendary for Him**.

A captivating inspirational speaker, Carlton has a unique gift for encouraging others to "see themselves as the heroes in their own adventures with God." His training has been described as powerful, relevant, interactive, and unforgettable.

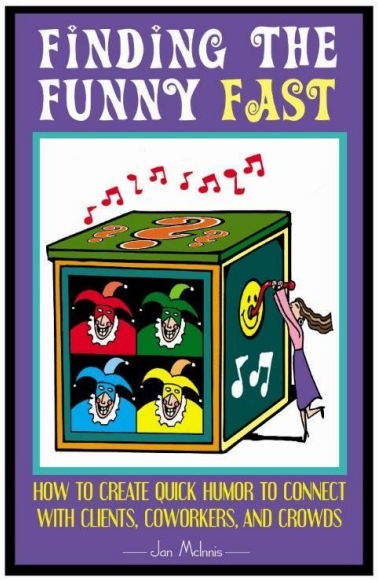
"Finding the Funny"
With Jan McInnis
www.TheWorkLady.com

Learning doesn't have to be boring!

Jan McInnis offers great keynotes on **change** and on **communications** that will not only keep your attendees engaged and interested, but will give them practical tips that they can use immediately in their profession. Jan shows people how to diffuse tension instantly, kick off tough conversations and facilitate communications through using humor.

Jan has spent the past 17+ years as a professional speaker, comedian, trainer and comedy writer. She has spoken to hundreds of organizations, from Head Start, to Community Action, APSE and beyond. And she's shown thousands of people how to use humor successfully in their professional and personal life. Your group will walk away laughing *and* learning!

From the Evaluations: "WOW! I learned a great deal and laughed the whole time I did so." ♦ "The best session of any conference I have been to . . . I was able to relax & laugh for over an hour with my professional peers." ♦ "Good tips about humor. I want to incorporate them into my communication style when situations get tense." ♦ "Excellent speaker. Relevant topic. I am glad I attended this lecture and the convention." ♦ "WOW what a finish!" ♦ "Took notes and used the tips." ♦ "I appreciate that Jan took the time to contact the convention folks, read up on the conference program, and get in some great stuff about us!"



Contact Jan Now!
800-492-9394
Jan@TheWorkLady.com
www.TheWorkLady.com

Featured in:

- The *Wall Street Journal*
- The *Washington Post*
- Numerous radio appearances

Written for TV and Radio, including the *Tonight Show*

Abriendo Puertas —

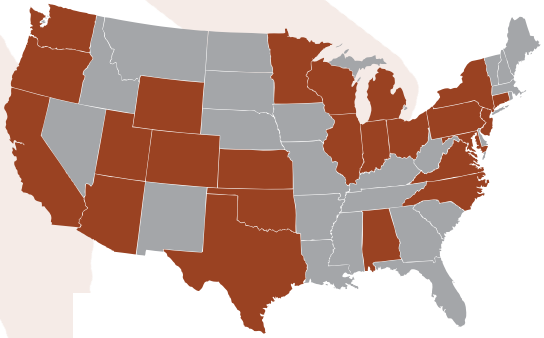
Opening Doors to school readiness and lifelong success for Latino families!

Discover Abriendo Puertas/Opening Doors, the effective parent engagement program that **strengthens parenting skills, enhances critical early childhood knowledge**, and **builds powerful leadership and advocacy skills** for Latino parents of young children (ages 0 to 5).

10 Reasons Abriendo Puertas/Opening Doors will meet the needs of your program:

1. Supports outcomes outlined in the Head Start Parent, Family, and Community Engagement Framework
2. Effective Parent Leadership Tool
3. Evidence-Based Curriculum
4. Comprehensive School Readiness
5. Multicultural Settings
6. Cost Effective & Easily Replicated
7. Customized to Community Needs
8. Popular Education Approach
9. Interactive and Engaging Format
10. NHSA Supported

AP Facilitators located across the nation:



FOR MORE INFORMATION

To learn more about the Abriendo Puertas/Opening Doors program, please visit ...
nhsa.org/services/professional_development/abriendo_puertasopening_doors_network

Or contact Siria Rioja at srioja@nhsa.org

Reserve Your Place at An Upcoming Training Today! Contact Siria Rioja at srioja@nhsa.org

Region 3 Abriendo Puertas Training
November 14-16, 2012
Ellicott City, Maryland

Abriendo Puertas Training at the 29th Annual Head Start Parent Conference and Parent Engagement Institute
December 1 - 3, 2012
Grapevine, Texas

ABRIENDO PUERTAS
OPENING DOORS

NHSA
NATIONAL HEAD START ASSOCIATION

WEDNESDAY – November 14, 2012

PRE CONFERENCE WORKSHOPS
9:00 AM – 12:00 Noon

TITLE	PRESENTER	DESCRIPTION
Tools for Tantrums	Patty Stine & Jean Schappet, Pure Play Workshops In 2007, Jean Schappet formed Pure Play Workshops with her daughter Patty Stine. Together they provide MSDE certified training programs for child-care professionals - training that helps adults take learning advantage of the predictable play behaviors of children and their pure play.	Children's control of their behavior is often conditional – what happened last night, this morning or two seconds ago. As we work with children to inspire self-control there are techniques and skills we can use along the way. These are easily mastered practices you can implement the following day. Track(s): Infants & Toddlers, Pre School Audience: Teachers, Head Start, Pre-K Teachers, Child Care Providers Level: All
Abriendo Puertas/Opening Doors	This is a special track at the MHSA Fall Conference. Participants must register directly with NHSA. Email Siria Rioja at srioja@nhsa.org to reserve your place at the Region 3 Abriendo Puertas Training. DO NOT register for this track with the MHSA.	Discover Abriendo Puertas/Opening Doors, the effective parent engagement program that supports outcomes in the Head Start Parent, Family, and Community Engagement Framework. Furthermore, Abriendo Puertas strengthens parenting skills, enhances critical early childhood knowledge, and builds powerful leadership and advocacy skills for Latino parents of young children (ages 0 to 5).
Building Effective and Efficient Teams	Melvin J, Gravely, CEO, The Gravely Group Mel Gravely, a professional trainer and speaker is a native of Canton, Ohio, his interest in family and children advocacy started forty years ago as a mentor, football/basketball coach and a foster parent. He earned a B.S. in Business Administration from Kent State University and a M.P.A. in Urban Studies and Public Administration from the University of Akron. In addition, Mr. Gravely has received extensive training on mediation, conflict resolution and train-the-trainer for cultural diversity, domestic violence and team building.	Individual behavior styles and preferences have a direct impact on our interpersonal relationships on workplace teams. Team members differ from each other in fundamental ways including their values, behaviors, talents, temperaments, wants and beliefs. Many organizations are relying on teams to meet their mission and vision. Effective teams produce outstanding results and succeed despite difficulties. In addition, members believe they are responsible for the output of their team and act to clear difficulties standing in their way. This workshop will look at how to strengthen these relationships and build stronger more sustainable work teams. Track(s): Professional and Personal Development Audience: Family/Health Services Staff, Head Start, Administrators Level: Intermediate

Bringing the Parent, Family and Community Engagement Framework to Your Program	Angela Card, Maryland Head Start T & TA Center Manager/ECE and Infant/Toddler Specialist, MD Head Start Training and Technical Assistance Center Angela received her Master's of Science in Leadership, Policy, and Administration in Early Care and Education from Wheelock College and her Bachelor's of Science in Family Relations and Child Development from Oklahoma State University. Angela has worked in Head Start for over 16 years in several capacities including Lead Teacher, Center Director, Education Coordinator as well as the Director of an Early Head Start program. Angela brings a wealth of knowledge and rich experience to the field of Early Childhood Education focusing on comprehensive service delivery with expertise in assessment, individualization, and curriculum as well as systems development and monitoring. Liana Vega-Hernandez, Early Childhood Education Specialist, MD Head Start Training and Technical Assistance Center Liana has a Master's of Science in Early Childhood Education from Barry University in Miami, Florida. As a bilingual educator she has worked with diverse populations and dual language learners in urban and rural areas. Liana was a mentor for the Early Reading First grant to improve language and literacy development. Liana has worked with home visiting programs supervising family service workers, to help at-risk families enhance child development, prevent child abuse and improve parenting skills.	Supporting children's school readiness is an ongoing partnership between staff and families, the PFCE Framework is a tool that all staff and families can use. In this workshop, we will explore how the PFCE Framework can be used in program-wide strategic planning, program design and management, systems of continuous improvement, professional development for staff, and with governing bodies and parent groups. In addition, we will consider how the framework can be used to help improve program services or to inform community partners about Head Start parent and family engagement goals and the importance of those goals for school readiness. Track(s): Research & Innovation, Professional and Personal Development Audience: All Level: All

THURSDAY – November 15, 2012		
WORKSHOP SLOT	TRACK	TITLE & DESCRIPTION
Workshop Session 1A 10:30 AM to 12 noon	Infants & Toddlers	EHS Program Strategies: Socializations for Infants and Toddlers in the Early Head Start Home-Based Program Option *Angela Card, MD HS TTA Center Manager, ECE/IT Specialist* This workshop will explore the five principles of high-quality socialization experiences for infants and toddlers. Participants will discuss and consider key questions that will support planning of effective, high quality socialization experiences. Audience: Family/Health Service Staff, Head Start, Administrators, EHS Home Visitors Level: All
Workshop Session 1A 10:30 AM to 12 noon	Pre School	It's a Team Approach: Exploring Approaches for Including Young Children with Disabilities *Laurie Moran, ECE Specialist, MD Head Start Training and Technical Assistance Center* To successfully include children with disabilities in your program there are steps and practices that must be considered. The best way to successfully include children with disabilities is not to view this only as the teacher and the assistant's job, but as the responsibility of all team members within your center and also within the community. This workshop will explore the important roles that parents, consultants, community programs and the local education agency plays in the inclusion of young children with disabilities. Conference participants will successfully learn how to include all young children with disabilities and how working as a collaborative team can make this possible. Audience: All Level: All
Workshop Session 1A 10:30 AM to 12 noon	Research & Innovation	Abriendo Puertas – Opening Doors *This is a special track at the MHSA Fall Conference. Participants must register directly with NHSA.* Email Siria Rioja at srioja@nhsa.org to reserve your place at the Region 3 Abriendo Puertas Training. DO NOT register for this track with the MHSA.

Workshop Session 1A 10:30 AM to 12 noon	Personal & Professional Development	Moving Beyond Data Collection! Organizing Data to Tell the Story of Children's Literacy Development *Susan Zoll, Faculty, Early Childhood Education, Wheelock College* Early childhood educators collect lots of child data through classroom observations, authentic assessments, checklist, etc. This "how-to" session will facilitate participants' ability to organize data using a Response to Intervention (RtI) framework to tell a story of children's literacy development, and more importantly, to improve children's learning outcomes. The session will support teachers' understanding of effective early literacy practices and tiered classroom instruction; as well as support program administrators use of this same data to identify staff professional development needs. Additional Track(s): Pre-School, Research & Innovation Audience: Teachers, Head Start, Administrators, Pre-K Teachers, Child Care Providers Level: All
Workshop Session 1B 1:00 PM to 2:30 PM	Infants & Toddlers	Gentle Teaching: Key to Socio-Emotional Development in Children *Dr. Charles Woodward, CEO,* *Seed Consultation Services, LLC* Gentle Teaching (GT) is consistent with CLASS Dimensions. It empowers Caregivers in developing "High Quality" interactions/relationships with children. As a result, this formidable team in early childhood, provides support in the development of social, emotional, and cognitive skills. Consequently, children learn better, have better language skills, more harmonious peer relationships, and exhibit fewer behavioral challenges. Significant outcomes that are necessary for school readiness and later success in life. Audience: Teachers, Head Start, Administrators, Pre-K Teachers, Child Care Providers, Parents Level: All
Workshop Session 1B 1:00 PM to 2:30 PM	Pre School	Learn Every Day: A Collaborative Approach to Incorporating Math, Science, Social Studies, Literacy, Creativity and Social Emotional Development into Multi-Sensory Learning Environments for All Children *Clarissa Willis, PhD* This presentation uses a strengths based approach to discuss how to plan developmentally appropriate activities that respect individual differences, honor every child's culture and recognize that family members are equal partners in a child's education. Research based developmentally appropriate practices and creating nurturing environments that support all learners will be the basis for this presentation. Each participant will receive a packet of activities to take back and implement in the classroom. Emphasis will be placed on the three "Cs" for building a strong team based perspective- communication, cooperation and collaboration. Audience: Teachers, Head Start, Administrators, Pre-K Teachers, Child Care Providers Level: Beginning & Intermediate

Workshop Session 1B 1:00 PM to 2:30 PM	Research & Innovation	Abriendo Puertas – Opening Doors
Workshop Session 1B 1:00 PM to 2:30 PM	Personal & Professional Development	Teamwork Makes the Dream Work 'Achieving Uncommon Results through Effective Collaboration' *Carlton Reed, Speaker, Inspirational International, Inc.* One of the most unique qualities of our great nation is the unique mix of differences in culture. The most effective teams and organizations in America understand that in order to achieve success, it is crucial understand your team members. This workshop shall examine five crucial areas in effecting teaming: I. Why Teamwork? II. Embracing the Differences III. Team Communication IV. Execution V. Leadership Audience: All Level: All
Workshop Session 1C 2:45 PM to 4:15 PM	Infants & Toddlers	High 5 Mathematize: Early Math for Infants and Toddlers *Angela Card, MD HS TTA Center Manager, ECE/IT Specialist* This training promotes the strategy of "Mathematizing"…bringing out the Math in what children are doing through their daily exploration and routines. Objectives: ·Identify early math concepts and explain how infants and toddlers acquire those concepts ·Describe indicators of early math concepts for infants and toddlers ·Describe strategies for infusing early math concepts into daily routines, activities, and play for infants and toddlers

Workshop Session 1C 2:45 PM to 4:15 PM	Pre School	Teaching Young Children with Autism Spectrum Disorder: Strategies that work *Clarissa Willis, PhD* This presentation uses a strengths based approach to discuss how to plan developmentally appropriate activities for children with autism. Children with autism have difficulty with social interactions, communication and behavior. This workshop presents information about this complex and often confusing disorder and provides strategies for managing children with autism in the preschool classroom. Emphasis will be placed on building a strong collaborative team of educators who work with families to ensure that all children with autism have equal opportunities to learn and grow. Audience: Teachers, Head Start, Administrators, Pre-K Teachers, Child Care Providers Level: Beginning & Intermediate
Workshop Session 1C 2:45 PM to 4:15 PM	Research & Innovation	Abriendo Puertas – Opening Doors
Workshop Session 1C 2:45 PM to 4:15 PM	Personal & Professional Development	Family Engagement "Educate Minds Not Just Memories" a Collaborative Approach to Reading and Learning. *Evelyn English, Literacy Mentor, EWE Reading Thinking Thinking Learning Foundation, INC* Dynamic tools for learning to read and reading to learn-" An ounce of prevention is worth a pound of cure." Early literacy advocates agree parents and families are the learners' first teachers. Family Engagement Educate Minds Not Just Memories a Collaborative Approach to Reading and Learning-lessons and activities promote teamwork. The instructional strategies and techniques shared during this interactive work session embrace the learners' natural curiosity, are required for engaging and effective teaching, developing language, proficient reading and writing, and critical thinking. When the first teachers and educators collaborate-explicitly teach literacy: reading, thinking, writing, listening and speaking it makes a difference. Reading becomes a life-long practice, schooling becomes easier and graduations are a given. Additional Track(s): Research & Innovation Audience: Teachers, Head Start, Family/Health Services Staff, Administrators, Pre-K Teachers, Child Care Providers, Parents Level: All

FRIDAY – November 16, 2012		
WORKSHOP SLOT	TRACK	TITLE & DESCRIPTION
Workshop Session 2A 10:30 AM to 12 noon	Infants & Toddlers	Singing and Signing with Infants to Preschoolers *Helma Irving, ECE Trainer/Mental Health Specialist, FSI EHS* *Sapienza Price, Education Coordinator, FSI EHS* Come and learn a "handful" of songs to immediately apply and take back to families and children. You will be given some tips on basic sign language and walk away with usable sign language skills to assist planning for enhancing school readiness skills in literacy and language development. Training is based on the "Time to Sign, inc." materials, both instructors are Certified Time to Sign inc. instructors. Additional Track(s): Pre-School Audience: Teachers, Head Start, Pre-K Teachers, Child Care Providers Level: All
Workshop Session 2A 10:30 AM to 12 noon	Pre School	Playing the Science Shortcut *Patty Stine, Trainer* An explosion of scientific learning happens when pure play is achieved. We can provide children the catalyst to thrust them into each new discovery of how the world works. Audience: Teachers, Head Start, Pre-K Teachers, Child Care Providers Level: All
Workshop Session 2A 10:30 AM to 12 noon	Research & Innovation	Abriendo Puertas – Opening Doors

Workshop Session 2A 10:30 AM to 12 noon	Personal & Professional Development	Finding the Funny in Communications *Jan McInnis, Speaker* In order to accomplish anything, you need to be heard and remembered. Using humor in both your written and verbal business communications will help you to connect with employees/coworkers/clients, keep your audience engaged, get people involved in your organization and make your message memorable. This program is a great follow-up to the Change keynote as it drills down deeper into using humor effectively in every day communications. It offers some easy-to-implement techniques that anyone can use to inject humor into their communications. Jan takes examples of communications (memos, documents, whatever) from your industry, and show attendees how to make their message stand out by using humor. Learning Outcomes: • Participants will have several easy techniques for adding humor to written and oral communications • Participants will know the 5 most important unspoken "rules" for using humor • Participants will have an understanding as to why they need to use humor Audience: All Level: All
Workshop Session 2B 1:00 PM to 2:30 PM	Infants & Toddlers	Moving Beyond Themes: Facilitating Studies in the Preschool Classroom *Breeyn Mack, Knowledge Development Coordinator, Teaching Strategies* Many teachers- new and experienced- are familiar with themes and use them in their classrooms. This session will take participants on a journey through several actual studies done in a classroom by examining documentation and photos as they learn how to move from themes to studies in the classroom. Studies are in-depth investigations which help children develop the knowledge, skills and disposition needed for success in kindergarten and life. Resources that help guide teachers along the journey to implementing studies will be examined and discussed. Additional Track(s): Pre-School Audience: Teachers, Head Start, Pre-K Teachers, Child Care Providers Level: Intermediate & Advanced

Workshop Session 2B 1:00 PM to 2:30 PM	Pre School	Partnerships: Key to Children's School Readiness and Transition *Linda Behsudi, Early Childhood Specialist* Early care and education professionals, parents, and the community are integral partners in supporting the school readiness and transition of young children to Kindergarten. Discussions of what is "school readiness" will be conducted, identifying key components that support children's school readiness, the role of partnership in specific school readiness planning and transition practices, and the wider community linkages. Audience: Teachers, Head Start, Pre-K Teachers, Administrators, Child Care Providers Level: All
Workshop Session 2B 1:00 PM to 2:30 PM	Research & Innovation	Abriendo Puertas – Opening Doors
Workshop Session 2B 1:00 PM to 2:30 PM	Personal & Professional Development	Judy Centers and Head Start: What Have You Done for Me Lately? *Cheryl De Atley, M.Ed., Judy Center Partnerships Specialist & Family Support Centers Monito, MSDE* *Deborah Kolb, Allegany County Judy Center Coordinator* *Kathleen Mitchell, Program Coordinator, Judy Center at Campfield Early Childhood Center, BCPS* *Michele S. Howard, Head Start/Early Head Start Director* *Ayesha Clatterbuck, Family Services Coach Mentor, Y Baltimore County Head Start/Early Head Start Program* This workshop will describe the mission of the Judy Centers and how Head Start is an integral community partner that works with Judy Centers to ensure school readiness. Hear how the two programs collaborate to enrich the lives of low-income children and families. You will leave this workshop inspired by the work of others, and you will be armed with ideas to provide high quality educational experiences and with ways to enhance family engagement by blending resources and teaming together. Audience: All Level: Any

Workshop Session 2C 2:45 PM to 4:15 PM	Infants & Toddlers	Using Data to Support School Readiness: Helping Teachers Use Assessment Information to Improve Child Outcomes *Breeyn Mack, Knowledge Development Coordinator, Teaching Strategies* Collaborative inquiry about assessment data can lead to improved child outcomes. In this session, participants will learn specific strategies for forming learning teams focused on data analysis, and how to use the information gleaned from data to guide professional development and program improvement. Participants will learn methods to teach others how to examine data and ways to include parents in the assessment process. When administrators, coaches, and teachers collaborate to ask questions, engage in dialogue, and make sense of assessment data together, they develop a deeper understanding of how to achieve positive outcomes in Early Childhood Education. Additional Track(s): Pre-School Audience: Teachers, Head Start, Administrators, Pre-K Teachers, Child Care Providers Level: All
Workshop Session 2C 2:45 PM to 4:15 PM	Pre School	The 7 Keys to Improving Your ERS Score & The Quality of Care You Provide *Andrea L. Zabel, M. Ed.* When coaches, directors, teachers, and families work together on making program improvements, children's earliest education experiences are impacted in a positive way. Whether or not your program is using the Environment Rating Scales, the "7 Keys" will present your team with a shared recipe you can all implement, to augment any developmentally appropriate curriculum and your program mission. Audience: Head Start, Pre-K Teachers, Administrators, Child Care Providers, Mentor/Coaches Level: Intermediate & Advanced
Workshop Session 2C 2:45 PM to 4:15 PM	Research & Innovation	Abriendo Puertas – Opening Doors *If Needed.*

Workshop Session 2C 2:45 PM to 4:15 PM	Personal & Professional Development	"Words of Excitement": Creating and Maintaining the Teaching Passion *Sheila D. Arnold, Teaching Artist/Professional Storyteller* One of the ways you build a good team is to be clear on why the team is working, and develop that passion. However, in the day-to-day activities of teaching children it is easy to get caught in a rut and lose that intense focus. "Words of Excitement" will remind teachers of the reason why they began in this field, and revive the passion. Through stories and songs and interactive games, teachers will be reminded of their importance in the lives of young ones, they will learn to seek out and provide assistance for each other to develop and accomplish goals for students and themselves, and remember the value of laughter and joy as we work in educating young minds. This presentation is just like teaching young children, "never a dull moment." Additional Track(s): Pre-School, Research & Innovation Audience: Teachers, Head Start, Family/Health Services Staff, Administrators, Pre-K Teachers, Child Care Providers Level: All

Join Us in Ellicott City November 14th thru 16th

Conference Hotel

Turf Valley Hotel and Spa

27OO Turf Valley Road Ellicott City, MD 21042

Room Rate*
$114

Call Hotel Directly to reserve your room.

*Room Rate is for Single & Double Rooms. Other Room Rates $129-$149

Deadline for rate is **October 19, 2012**

MHSA
Maryland Head Start Association

Attendees can call in directly to the hotel to make their reservations by dialing 410-465-1500 or 1-888-833-8873

Or make reservations online at **www.turfvalley.com** and use group code **C/L #27S500**

Cut-Off Date is **10/10/2011**

Attendees must identify themselves with the MHSA Conference to receive the group guest room rate. All rooms reserved must be held on a guaranteed payment basis by the attendee's credit card.

TO RESERVE YOUR HOTEL ROOM OR FOR MORE HOTEL INFORMATION, CALL TURF VALLEY AT:

410-465-1500

FORMS

The following forms are for informational purposes only.

Please download the fill-able pdf forms you may need from the MHSA Website.

Thank you.

2012 Fall Conference Registration Form

Attendee Information

Name* _____ Title*_____ Company*_____

Street Address*_____

City* _____ State* _____Zip*_____

Phone*_____ Fax_____ E-mail*_____

Is this registration one of a group? Y __ N __ (*i.e.* one check to be sent for multiple registrations from same organization)

***These answers are required.**

Conference Dates

Thursday, November 15th & Friday, November 16th

Registration Rates

FULL REGISTRATION RATES

		Postmarked By Date
Early Registration	$299	October 15th
Regular Registration	$349	October 29th
Late Registration	$399	November 9th

***Special for MHSA Members:* Volume Discount**

3 or more Registrations -- $299 each, up to October 29th
(Must indicate MHSA membership number on Registration forms)

ONE DAY RATES

		Postmarked By Date
Early Registration	$165	October 15th
Regular Registration	$190	October 29th
Late Registration	$215	November 9th

PAYMENT DUE:

FULL DAY $_____

ONE DAY $_____ *DATE:* Thurs ___ Fri ___

MHSA Membership Number _____

Payment by:

___ Check #_____ OR

___ Visa ___ Master card

Registration(s) must be accompanied by check made payable to the Maryland Head Start Association. Contact us to pay by Visa or MasterCard or online at http://store.owensburton.com .

Send to: **MHSA**
c/o Owens Burton Consulting
P.O. Box 53
Middletown, DE 19709

Registration forms will not be processed until all information and payment is received.
Once Registration and Payment has been processed, you will receive a link to pre-register for your individual workshops.
Full Registrations **includes one (1) Pre-Conference Workshop on Wednesday, November 14th** as well.
If you wish to register for a Pre-Conf Registrations Only you ***must*** use a separate Pre-Conf Only Registration Form.

Use one registration form per attendee.

2012 Fall Conference
Pre-Conference Workshop Registration Form

This form is to be used if you are only registering for one of the
Pre-Conference Workshops on Wednesday, November 14, 2012

Attendee Information

Name* _____ Title*_____

Agency/Oragnization*_____

Street Address (of Agency/Program)*_____

City* _____ State* _____Zip*_____

Phone*_____ Fax_____ E-mail*_____

Is this registration one of a group from your Agency?* YES _____ NO _____ How many in group?* _____

*These answers are required.

PAYMENT

Registration Fee: $35 _____

Lunch (optional): $25 _____

Total Due: _____

Payment by:

___ Check #_____ Credit Card: ___ Visa ___ Master card

Registration(s) must be accompanied by check made payable to the Maryland Head Start Association.
Contact us to pay by Visa or MasterCard or you may register online through the Owens Burton Consulting store at http://store.owensburton.com .

Send to: **MHSA**
c/o Owens Burton Consulting
P.O. Box 53
Middletown, DE 19709

Use one (1) registration form per attendee.

2012 Fall Conference

Nov 14-16th at the Turf Valley Hotel in Ellicott City, MD

Vendor Application

Vendor/Exhibitor Information

Company*_____

Contact Person* _____ Title_____

On-Site Person(s)* _____

Street Address*_____

City, State, Zip*_____

Phone*_____ Fax_____

E-mail*_____ Website_____

What primary product or service will you exhibit at the conference?*

*These answers are required.

Advertising

A ¼ Page Ad is included in the price of a vendor table.
Upgrade to larger sizes at a $75 discount off the regular ad fees.

Ad material must be submitted electronically as a high-resolution PDF or jpeg only.

Monday, August 20, 2012 – *Two Books For The Price Of One!*
Pay for ad by August 20th and it will be place in the Pre-Conference Registration Booklet (electronic) AND the Conference Booklet (printed).
(Note: Outside Back Cover is Conference Booklet Only)

Thursday, October 18th -- Deadline for inclusion in the Conference Booklet

Vendor Fee

Table	$250	___
Table with Electric	$300	___

Discounted Advertising Fee

¼ Page	(FREE)	___
½ Page	(Add $50)	___
Full Page	(Add $150)	

PAYMENT

Vendor Fee _____

Advertising Fee _____

Total Due _____

Application must be accompanied by check made payable to the Maryland Head Start Association. Contact us to pay by Visa or MasterCard. There will no refunds issued in the event of vendor cancellation.

Send to: **MHSA**
c/o Owens Burton Consulting
P.O. Box 53
Middletown, DE 19709

Payment by:

☐ Check #_____ OR
☐ Visa ☐ Master card

You may also make payment via the Registration Site through the Owens Burton Consulting store
http://Store.owensburton.com

Card holder name:_____ Exp. Date:_____3-digit security code: _____

Card holder signature: _____ Date: _____

Need More Information? Contact us via email at info@md-hsa.org
Applications will not be processed until all information and payment is received.

2012 Fall Conference

Nov 14-16th at the Turf Valley Hotel in Ellicott City, MD

Advertiser Information

Company*_____

Contact Person* _____ Title_____

Street Address*_____

City, State, Zip*_____

Phone_____ Fax_____

E-mail*_____ Website_____

What primary product or service will you advertise?*

*These answers are required.

Ad material must be submitted electronically as a high-resolution PDF or jpeg only.

Priority Deadlines:

Monday, August 20, 2012 – *Two Books For The Price Of One!*
Pay for ad by August 20th and it will be place in the Pre-Conference Registration Booklet (electronic) AND the Conference Booklet (printed).
(Note: Outside Back Cover is Conference Booklet Only)

Thursday, October 18th -- Deadline for inclusion in the Conference Booklet

Advertising Fees

Black & White Ads

Business Card	($25)	____
¼ Page	($75)	____
½ Page	($125	____
Full Page	($250)	____

Premium Full Page Color Ads

Inside Back Cover	($500)	____
Inside Front Cover	($500)	____
Outside Back Cover	($500)	____

(Conference booklet only)

PLEASE NOTE THAT WE RESERVE THE RIGHT TO REFUSE ANY ADVERTISEMENT THAT IS NOT COMPATIBLE WITH THE MISSION OF MHSA

PAYMENT

Total Due _____

Ad must be accompanied by check made payable to the Maryland Head Start Association. Contact us to pay by Visa or MasterCard. There will be no refunds issued in the event of advertiser cancellation.

Send to: **MHSA**
c/o Owens Burton Consulting
P.O. Box 53
Middletown, DE 19709

Payment by:

☐ Check #_____ OR

☐ Visa ☐ Master card

You may also make payment via the Registration Site through the Owens Burton Consulting store
http://Store.owensburton.com

Card holder name:_____ Exp. Date:_____3-digit security code: _____

Card holder signature: _____ Date: _____

Need More Information? Contact us via email at info@md.hsa.org

Ad purchase forms will not be processed until all information and payment is received.

2012 Fall Conference

Nov 14-16th at the Turf Valley Hotel in Ellicott City, MD

Sponsor Agreement

Sponsor Information

Company*_____ Website_____

Sponsor Contact Person* _____ Title_____ Phone_____

E-mail*_____ Fax_____

Street Address*_____

City* _____ State* _____ Zip* _____

*These answers are required.

Category/Event Sponsors (Automatically Platinum Level)

___ Networking Reception	$2,000
___ Keynote Speaker (2)	$3,000
___ Family Child Care Providers Scholarship Program	$5,000
___ Continental Breakfast (2)	$2,000

Leveled Sponsors

___ Bronze Sponsor	$100 - $499
___ Silver Sponsor	$500 - $999
___ Gold Sponsor	$1,000 - $2,999
___ Platinum Sponsor	$3,000+

PAYMENT

Sponsorship Level _____

Sponsorship Agreement must be accompanied by check made payable to the Maryland Head Start Association. Contact us to pay by Visa or MasterCard. There will no refunds issued in the event of sponsor cancellation.

Send to: **MHSA**
c/o Owens Burton Consulting
P.O. Box 53
Middletown, DE 19709

All Gold & Platinum Sponsors are listed on the Conference Booklet Cover, receive a complimentary full page, B/W Ad in the Conference Booklet, will have their organization logo placed on the MHSA website for one year and will receive the benefits of the chosen sponsorship category or level.

Deadline: October 18th To ensure Ad is placed in Conference Booklet. Ad material must be submitted electronically as a high-resolution PDF or jpeg only.

Payment by:

☐ Check #_____ OR

☐ Visa ☐ Master card

You may also make payment via the Registration Site through the Owens Burton Consulting store http://Store.owensburton.com

Card holder name:_____ Exp. Date:_____3-digit security code: _____

Card holder signature: _____ Date: _____

Fraternal Financial - What's that ?

We're Fraternal - We offer benefits, social activities, and volunteer opportunities to our members, and donate Free Educational Programs to Youth organizations, in the communities that our members live.

We're Financial - We help members "Plan For Life" with personalized advice and quality financial solutions and products. **Let's talk.**

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A higher degree. A higher purpose.

KAPLAN
EARLY LEARNING COMPANY

These organizations have already registered to be vendors at our 2012 Fall Networking Institute. Join them in the Vendors Area and at the Thursday night Networking Reception.

Do you want to join them in the Vendors' Area as a Vendor too?
Submit your Vendor Application and/or purchase a Vendor table online at the MHSA section of the OBC store.
http://store.owensburton.com

"Please join ECE professionals from across the state and the region as we come together to learn new skills, renew connections, share best practices, discuss new research, and develop new opportunities for collaboration, while encouraging the next generation of Early Childhood Education professionals"

-- Maryland Head Start Association

Schedule & Deadlines

October 15th	**Deadline for Early Registration**
October 18th	**Deadline for Vendors, Sponsorship and Ads**
October 29th	**Deadline for Registration**
November 9th	**Deadline for Late Registration**

Nov 14th – 16th – FALL NETWORKING CONFERENCE!

***Dates & Deadlines Subject to Change**

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Maryland Head Start Association

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